

New Approach to VA Claims Nets \$2.9M for East Coast Health System

Partnership leveraging advanced technology and **deep expertise**
boosts VA reimbursements

The Challenge

For over a century, a prominent non-profit health system on the East Coast has been a cornerstone of community health, employing more than 14,000 across several hospitals, physician practices, and outpatient facilities. Integral to its mission is providing exceptional care to all, including the veterans it serves. Veterans Administration (VA) claims are a small, yet vital portion of the provider's revenue stream.

The health system faced mounting challenges managing VA claims that threatened its ability to serve this important population effectively. The complexity of VA payer and authorization requirements overwhelmed in-house revenue cycle staff, resulting in prolonged processing times and an unsustainable number of written-off claims.

The health system recognized the need for a strategic partner with unmatched proficiency in VA revenue cycle management.

The Solution

EnableComp developed a comprehensive strategy to revitalize the health system's approach to VA claims, managing VA claims from initial claims submission all the way through final payment with a focus on yield enhancement.

A dedicated team of VA revenue specialists was assigned to the health system. This team brought deep expertise in navigating the complexities of VA claims, including the nuances of different VA payers and authorization protocols.

Central to this performance turnaround was the role played by EnableComp's proprietary *E360 RCM*™ platform — the most advanced intelligent automation technology for the complex revenue cycle in the industry.

E360 RCM's built-in reimbursement modeling was used to accurately project potential revenues, while automated denial management swiftly addressed issues that previously led to lost reimbursements. The platform's underpayment identification system uncovered discrepancies that had gone unnoticed, ensuring the health system received the full reimbursement for care delivered.

EnableComp's tailored solutions **streamlined processes, reduced overhead, and recovered lost revenues, strengthening the health system's financial foundation.** This collaboration demonstrates how specialized expertise, and advanced technology can resolve complex revenue cycle challenges, **ultimately enhancing the health system's capacity to serve veterans more effectively.**

ANNUAL
CASH UPLIFT

11%+

\$2.9M

in Additional Collections
for VA Claims

About EnableComp

EnableComp provides technology-driven solutions to improve complex revenue cycle performance for healthcare organizations, leveraging over 24 years of industry-leading expertise and the *E360 RCM*™ intelligent automation platform to improve financial sustainability for over 1,000 hospitals, health systems, and ambulatory surgery centers (ASC) nationwide.

Powered by proprietary intelligence from an expansive complex revenue cycle dataset – 21M+ processed claims – EnableComp optimizes revenue capture and recovery across Complex Claims, Denials and other challenging reimbursements. Black Book recognized EnableComp as the #1 Specialty Revenue Cycle Management Solution provider in 2024. To learn more, visit [EnableComp.com](https://enablecomp.com).

